

Estate Planning Client Strategies provides an authoritative, insiders perspective on using gifting and portability in estate plans to mitigate tax-related concerns. Featuring experienced partners from law firms across the nation, these experts outline the risks and benefits behind revocable and irrevocable trusts, and identify drafting techniques that allow trustees the most flexibility to act out grantor wishes. These top lawyers offer specific advice on avoiding probate using trusts and wills, transitioning clients businesses to their children, and developing strategies for non-US clients. From designing strategies to meet client goals to addressing the increasing concerns regarding income taxes, these experts discuss best practices for determining appropriate estate plans and update plans to focus on lowering taxes through gifting. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts on the keys to success within this constantly-changing field. Inside the Minds provides readers with proven business and legal intelligence from leading C-Level executives and lawyers. Each chapter offers thought leadership and expert analysis on an industry, profession, or topic, providing a future-oriented perspective and proven strategies for success. Each author has been selected based on their experience and C-Level standing within the business and legal communities. Chapters Include: 1. Louis Vlahos, Shareholder, Farrell Fritz PC -The Continued Role of Gifting Following the American Taxpayer Relief Act of 2012 2. Ruben Gotlieb, Partner, Arnstein & Lehr LLP - Client Wishes Are Central to Proper Estate Planning 3. Gwendolyn Griffith, Partner, Tonkon Torp LLP - The Evolution of Women s Wealth: Implications for Wealth Planners 4. Howard W. Neiswender, Shareholder, Sirote & Permutt PC - Shifting the Focus in Estate Planning From Inheritance Taxes to Lifetime Planning and Gifting 5. William B. Rasmussen, Partner, Porter Hedges LLP - Looking at Trust Structures in a Post-ATRA Environment

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